

Application: 436927 - NOFA #007 Jefferson County, 6 CBs along Glasgow outside bypass

Name: Local Internet Service Company, Inc.

Address: 1680 Hwy 1, STE 1500, Fairfield, IA 52556, no alternate mailing address

Business structure: Corporation, privately held, Subchapter S

History: LISCO was founded in Fairfield, IA in August, 1995 to provide dial-up Internet service in SE Iowa. It grew to about 14,000 customers covering the lower three tiers of counties, Lee, Van Buren, Davis, Appanoose; Des Moines, Henry, Jefferson, Wapello, Monroe, Lucas; and Louisa, Washington, Keokuk, Mahaska, Washington. In 2000 LISCO began offering telephone and broadband service, collocating and competing with the ILECs in the county seats controlled by what is now Windstream and Lucent/CenturyLink/Qwest. In 2006 LISCO applied for and received a USDA / RUS broadband loan to provide residences and businesses in the town of Fairfield, IA with fiber optic broadband service. Subsequently, LISCO has built fiber networks in the towns of Knoxville, Sigourney, Ottumwa, Libertyville, Fairfield, Packwood, Mt Pleasant, West Burlington, Burlington, and Ft. Madison. LISCO also provides its own middle mile fiber between Fairfield and the other towns. Networks in the additional towns principally serve businesses and have been built at the request of individual businesses. While the Fairfield, Packwood, and Libertyville networks pass by almost every residence and business, the others are limited mainly to business districts.

Table of Organization: LISCO is led by its Founder and CEO, Lance Yedersberger who directs the executive management team of Michael Jordan, VP Engineering, Aron Yedersberger, President and VP Sales and Marketing, Steve Norris, Controller and Customer Service, and David Magill, VP Administration & Legal Affairs. There are currently 42 employees.

Since LISCO is one of the first providers of symmetric gigabit fiber covering an entire Iowa town and has had 15 years of continuous experience building out fiber Internet service throughout SE Iowa, that should be sufficient evidence that it can complete a nearby project of 124 residences connecting to an existing mainline.

Thank you for your consideration,

David L. Magill
VP Administration & Legal